

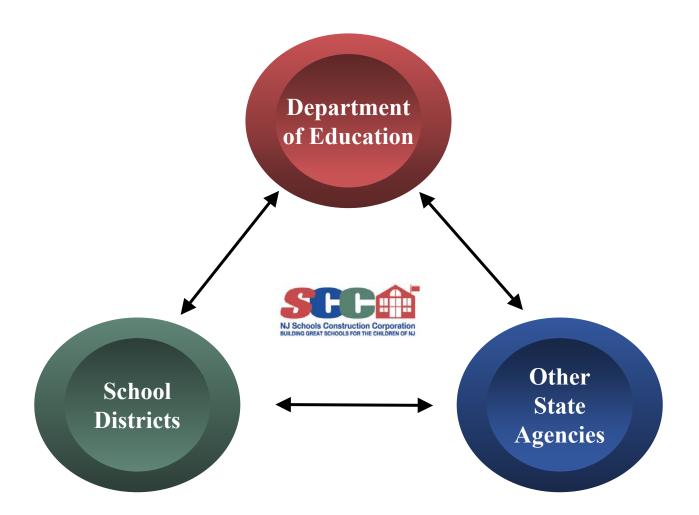
New Jersey Business & Industry Association John F. Spencer, CEO

February 20, 2004

NJSCC MISSION



Provide a safe, healthy and quality facility for each and every child in the State of New Jersey





Customer Service Focus

- •Established Positive Working Relationships with Individual School Districts
- •Shortened Time Frame for Project Completions
 - Average Construction Duration from 5 to 3 Years
- •Increased Staffing for Design & Construction, Land Acquisition, Procurement & Contract Administration to match work flow
- Created Regional SCC Offices
- •Implementing a More Visible Communications Campaign
- •Designated 6 Demonstration Projects and School Renaissance Zone Projects





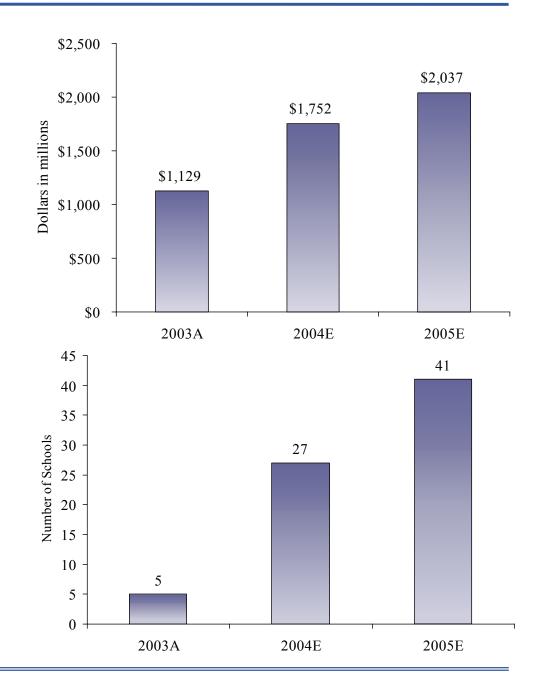
- •135 Design procurements awarded for over \$203 million in consultant fees valued at almost \$2.0 billion in construction
- •144 Construction Notices to Proceed issued with construction cost estimates of approximately \$664 million
- •22 Sites acquired worth over \$100 million
- •584 grants executed with 211 districts that receive less than 55% of their funding in state aid for a total state share of over \$445 million
- •100% of the necessary Health and Safety renovations completed at 344 schools worth \$660 million



Actual and Projected Total Expenditures



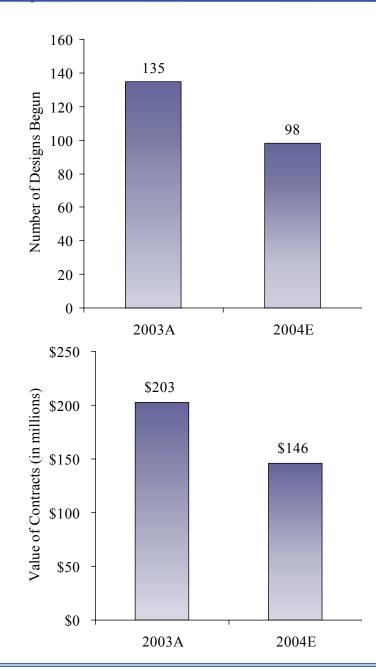
Actual and Projected New School Openings



Actual and Projected New Consultant Contracts



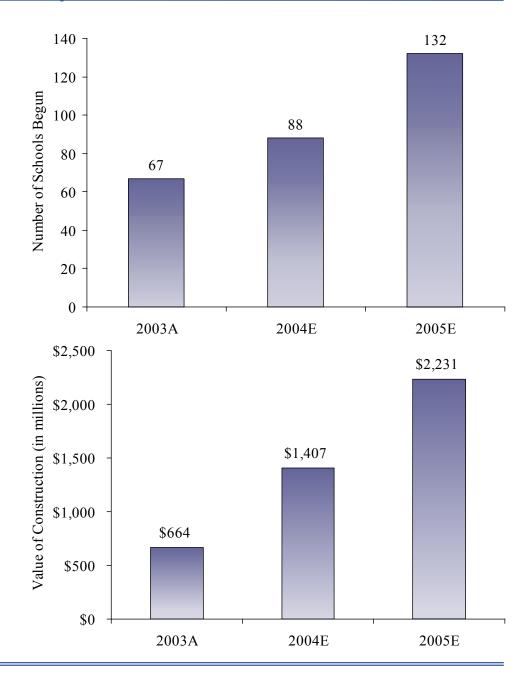
Actual and Projected Consultant Awards (in millions)



Actual and Projected New Construction Contracts



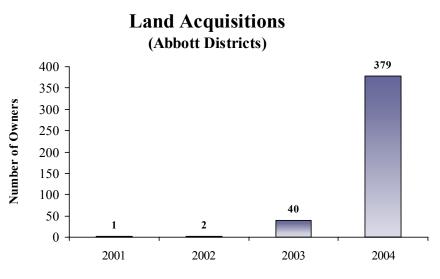
Actual and Projected Construction Awards (in millions)



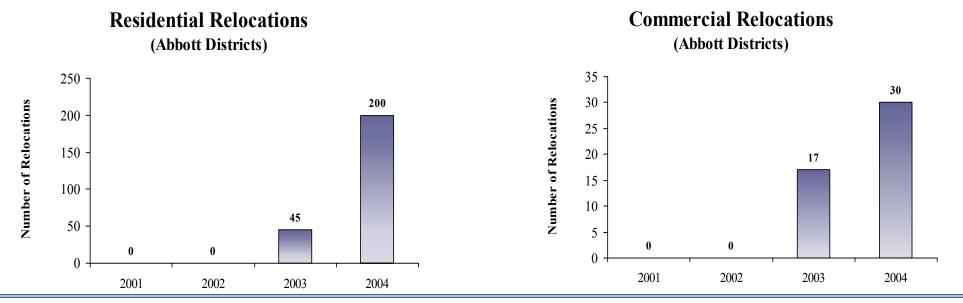


Land Acquisition and Relocation











Over 550 School Districts

Substantially all Projects managed by District

NJSCC reimburses District at minimum of 40% of eligible costs

\$1.6 billion of State Share committed to date

\$500 million disbursed to Districts since Program inception

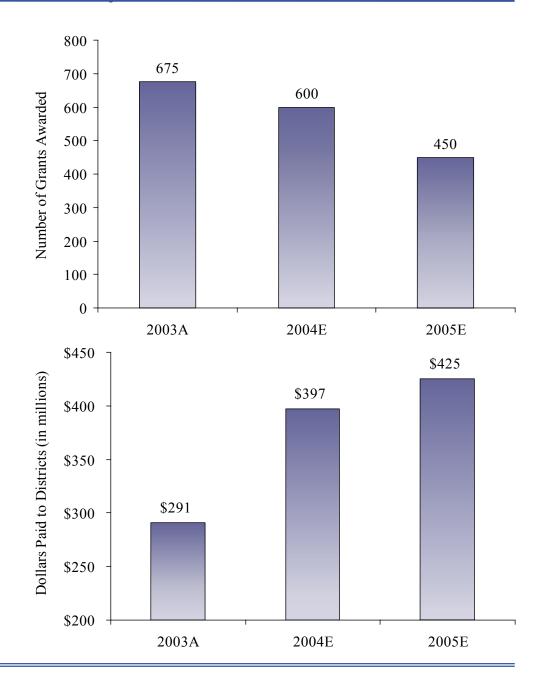


Non-Abbott and Vocational Grant Activity

Actual and Projected Grant Awards



Actual and Projected Grant Disbursements



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TOTAL \$3,769,000,000



Payments to Date

Construction	\$700,000,000
Grants	\$500,000,000
Architects	\$115,000,000
PMFs	\$100,000,000
Other	\$85,000,000
TOTAL	\$1,500,000.000



Design Build Implemented

Call in "Wrap-Up" Contracts Awarded

Overcome inertia in certain Abbott Districts – Eg. Asbury

Management Staff Contracts Awarded

More Aggressive Communications Program Implemented SBE Program Implemented

Affirmative Action Monitoring Improved

OCIP/Safety Programs Initiated

Consultant/Contractor Working Relationships
Improved





Questions & Answers